

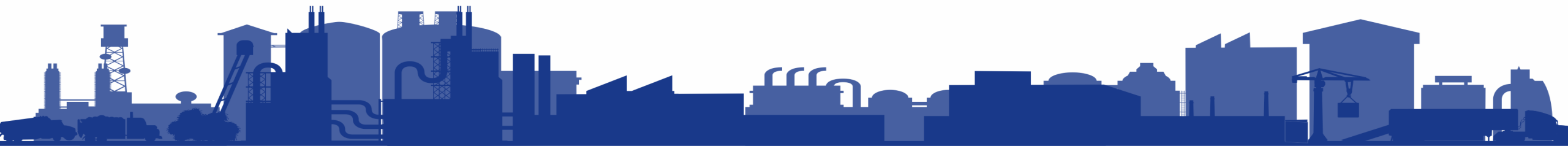


WATER VIRTUAL IN-PLANT (VINPLT) TRAINING

Session 7



Session 7: Persistence Strategies



Thank You!

Sponsor:



Today's Agenda

Homework Recap

Session 8 Participant Presentations

Engaging Employees

Energy Calculations Review

Break

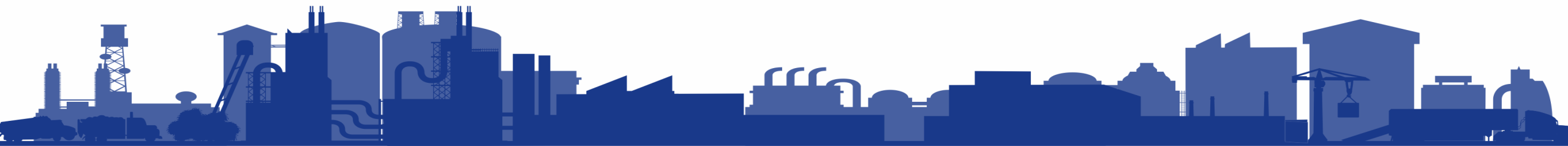
Persistence Strategies

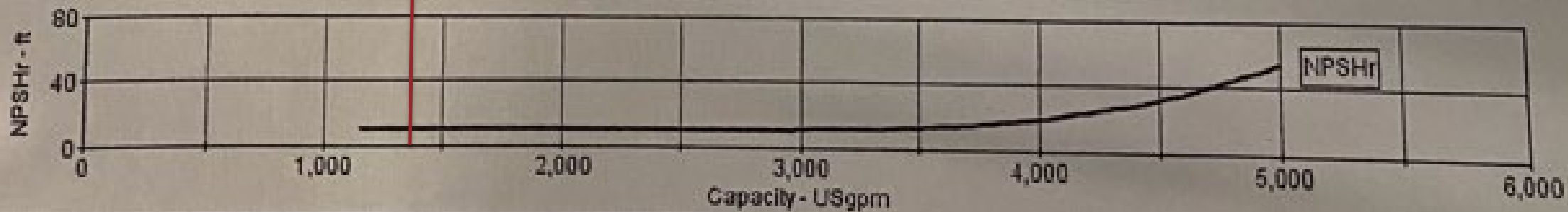
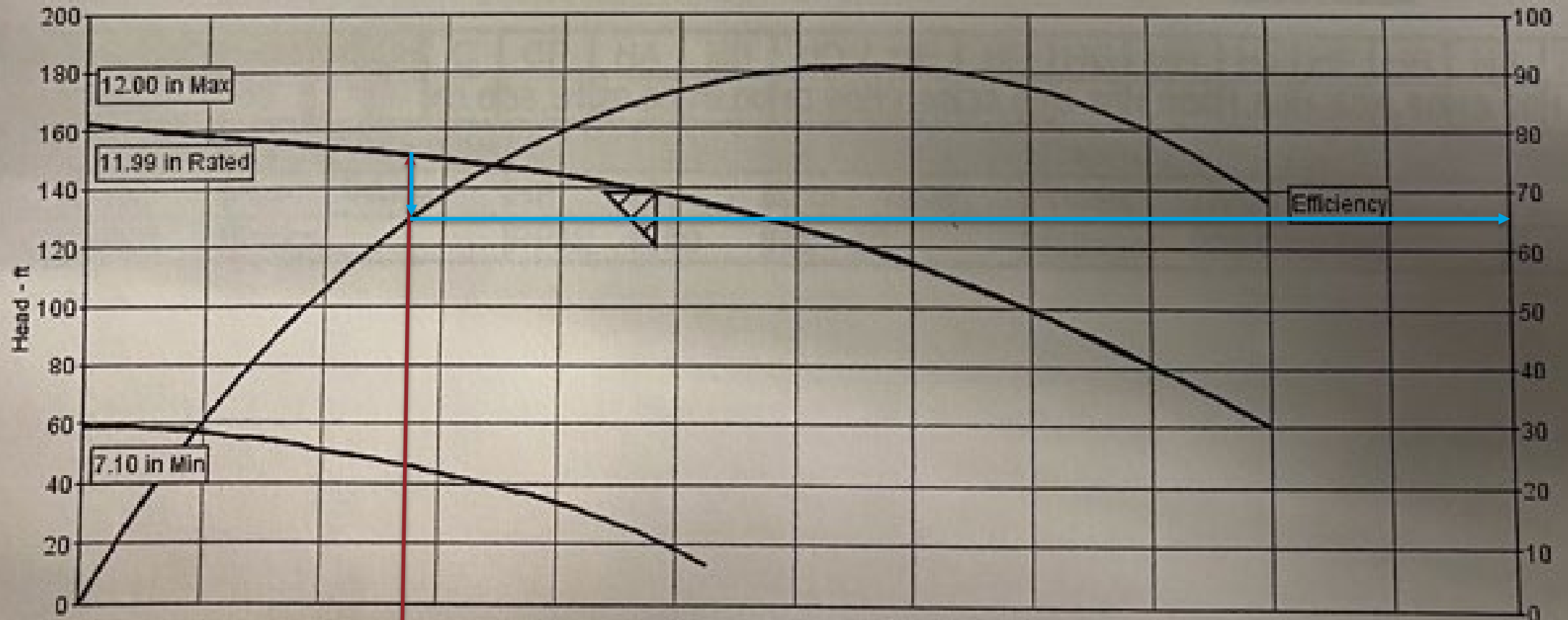
Activity Share-out

Kahoot!

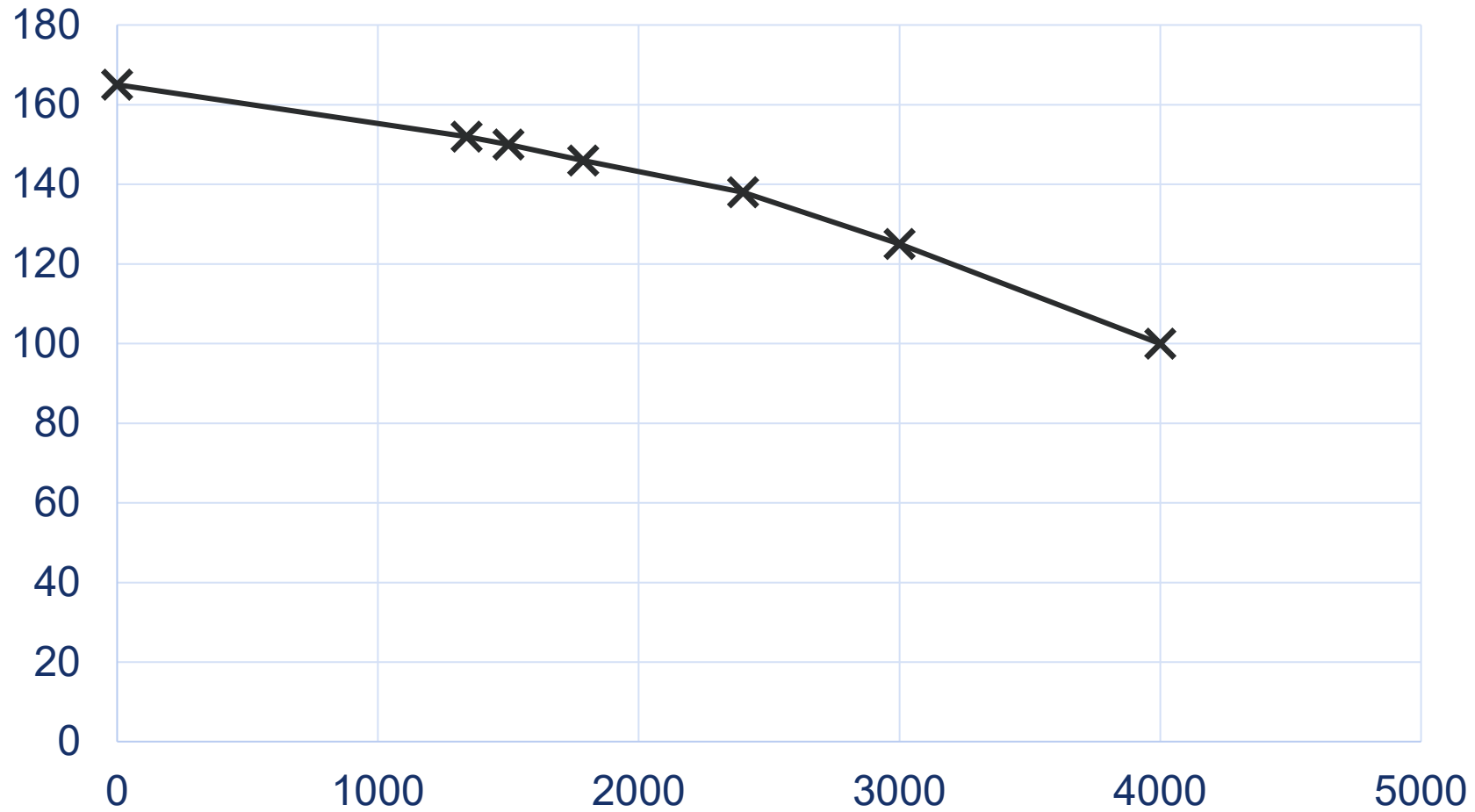
Q&A

HOMWORK RECAP





Pump Curve @100%



Affinity Laws

**Flow (Q) will
change directly**

When there is a
change in speed (N)
or diameter (D)

$$\frac{Q_1}{Q_2} = \frac{N_1}{N_2} \text{ or } \frac{D_1}{D_2}$$

**Head (H) will
change**

As the square of
change in speed (N)
or diameter (D)

$$\frac{H_1}{H_2} = \left(\frac{N_1}{N_2}\right)^2 \text{ or } \left(\frac{D_1}{D_2}\right)^2$$

Power will change

As the cube of a
change in speed (N)
or diameter (D)

$$\frac{BHP_1}{BHP_2} = \left(\frac{N_1}{N_2}\right)^3 \text{ or } \left(\frac{D_1}{D_2}\right)^3$$

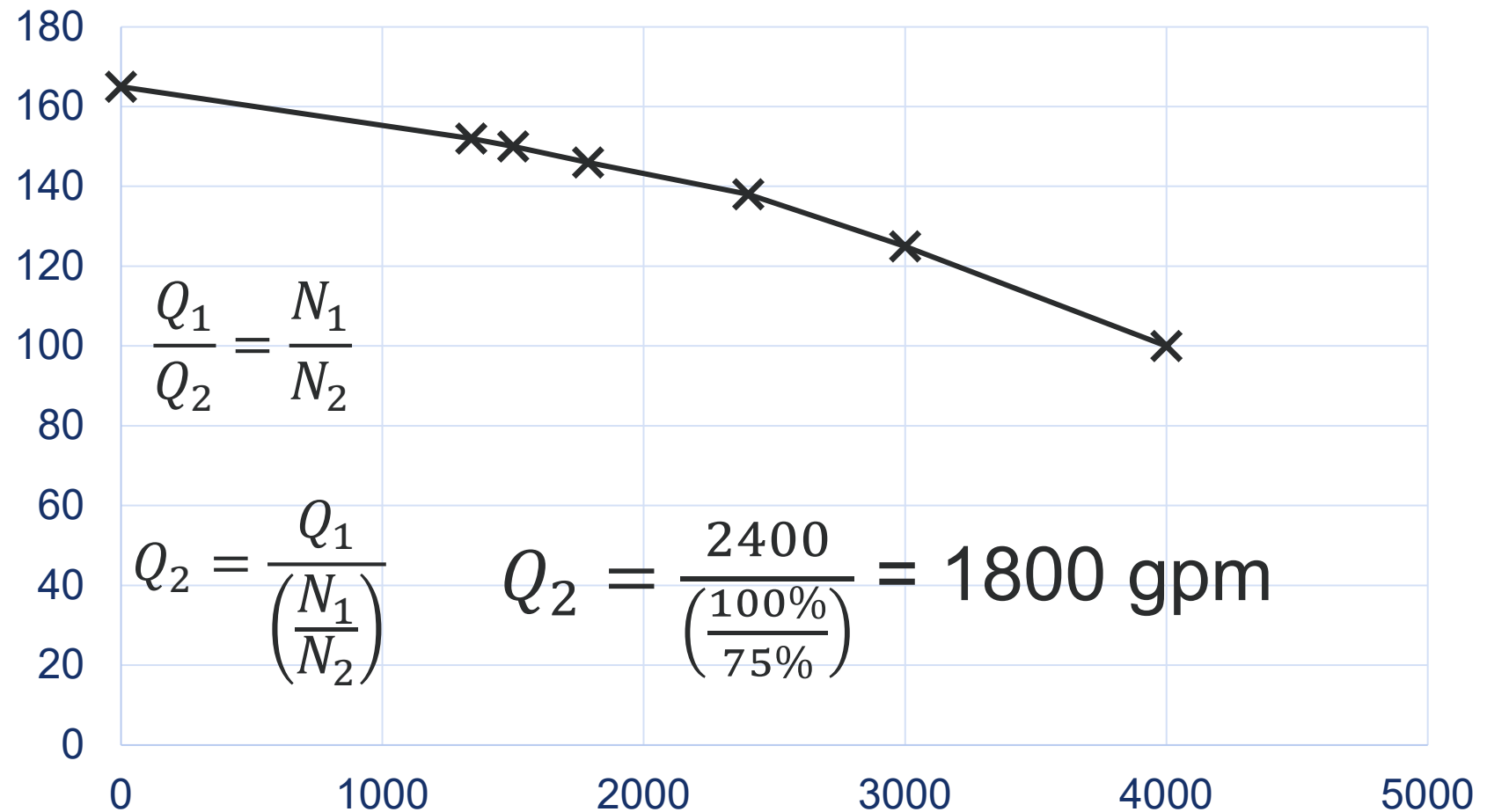
$$\frac{H_1}{H_2} = \left(\frac{N_1}{N_2}\right)^2$$

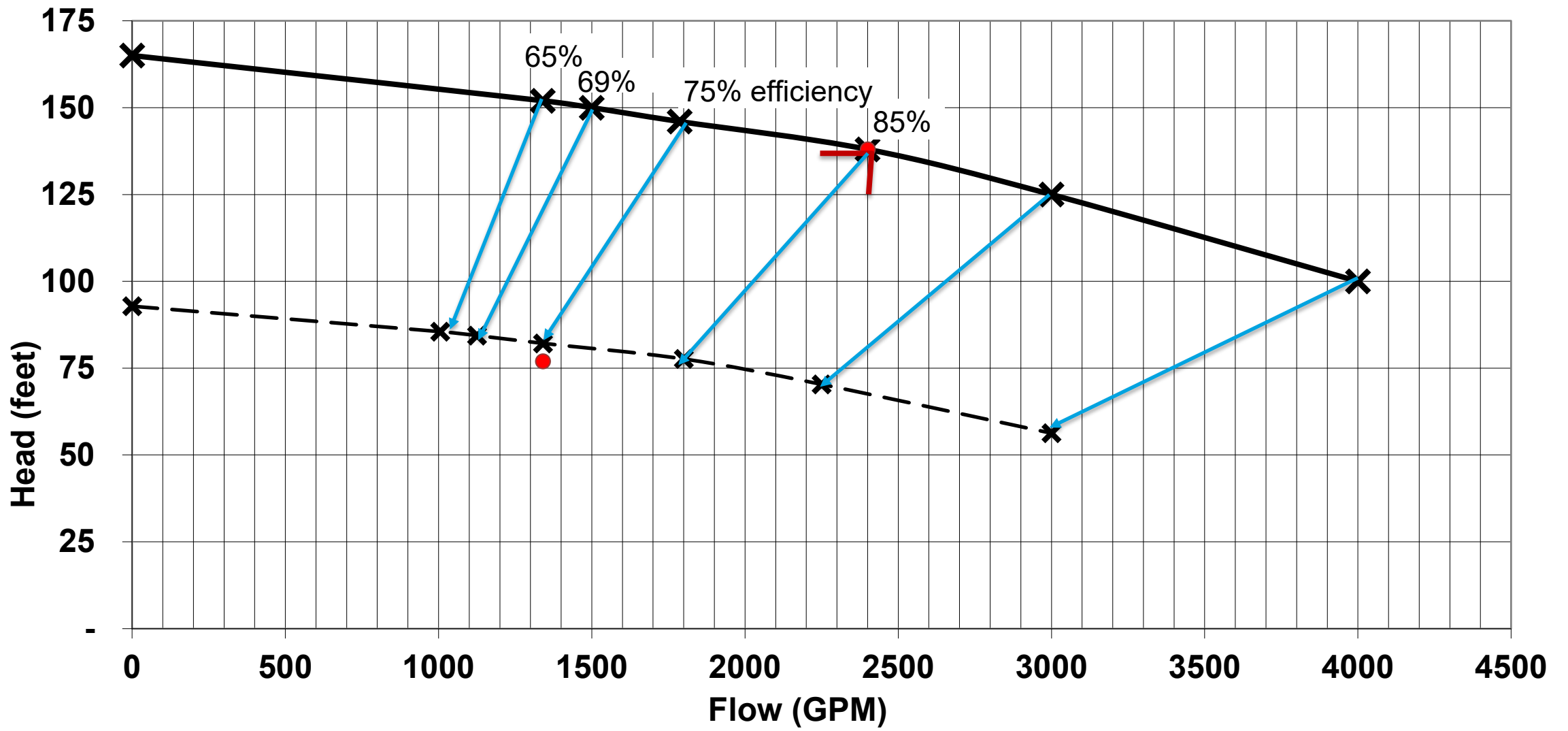
$$H_2 = H_1 / \left(\frac{N_1}{N_2}\right)^2$$

$$H_2 = 138 / \left(\frac{100\%}{75\%}\right)^2$$

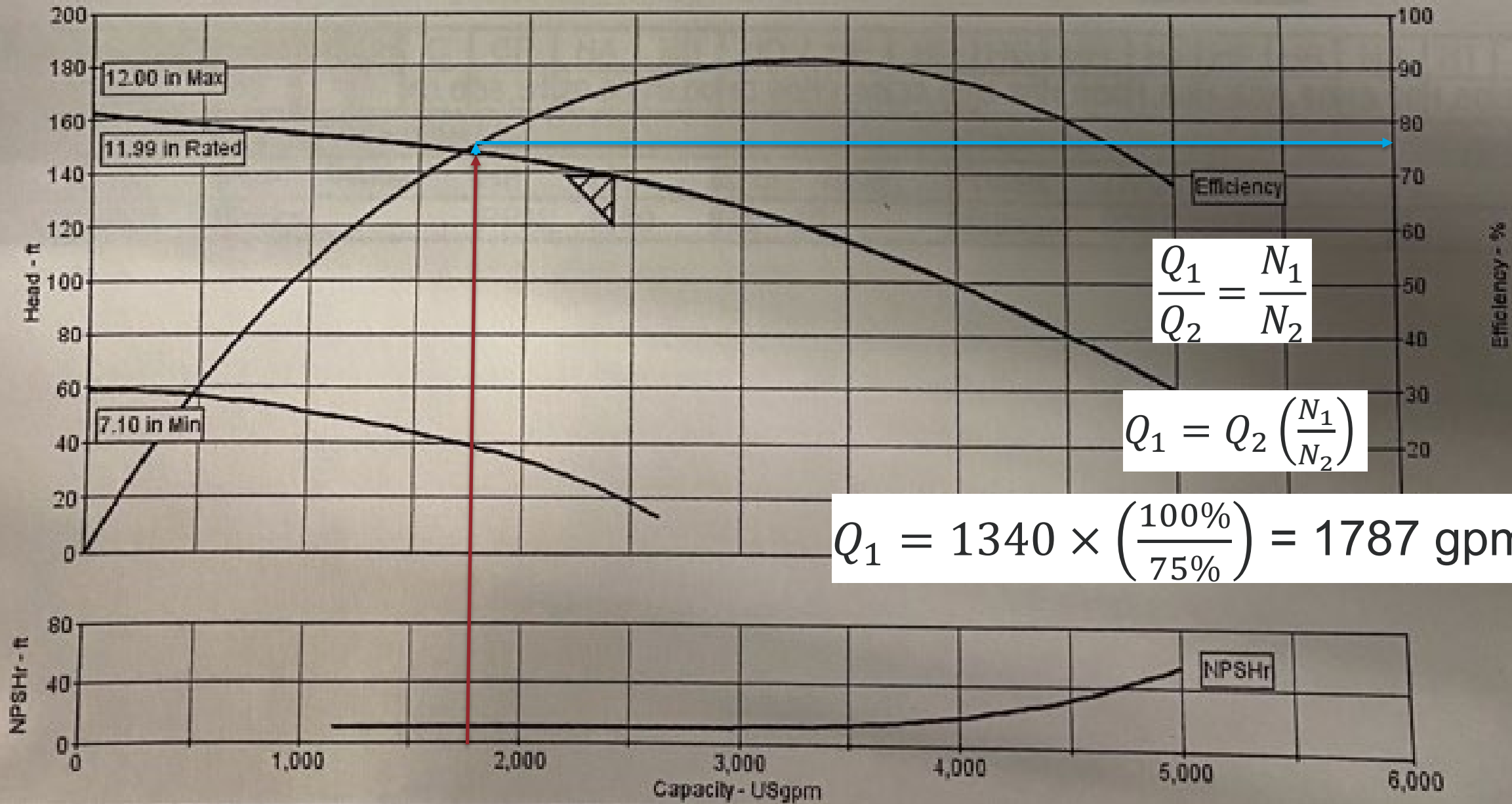
$$H_2 = 78 \text{ feet}$$

Pump Curve @100%





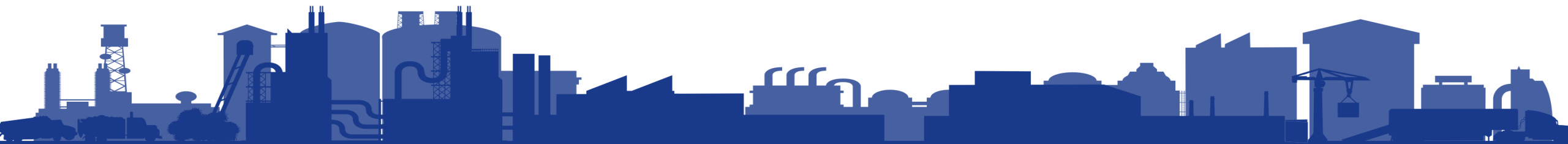
● Design System Curve
 ✕ Pump @ 100% (factory rating)
 ✕ Pump @ 75%



Homework Recap

- POLL

SESSION 8: CLOSEOUT

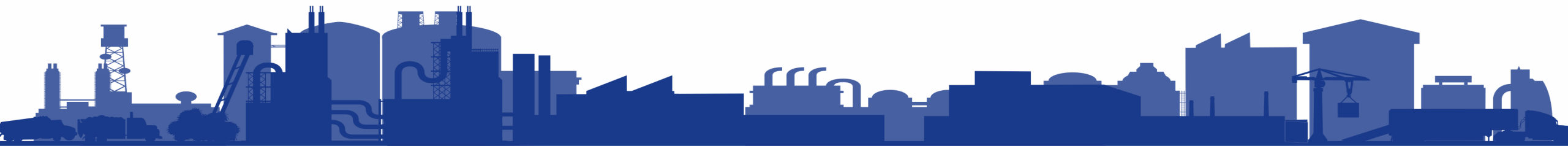




Drinking Water Systems VINPLT: Close-out Presentation



Company Name:
Facility Name:
Participant Name(s):



Savings Opportunities in Water Treatment

Savings Opportunities in Source Selection

Savings Opportunities in “Leaping”

Savings Opportunities in “Looping”

Savings Opportunities in “Leaking”

Savings Opportunities in “Losing”

Savings Opportunities in “Loading”

Savings Opportunities in Pumps

Savings Opportunities from Hydraulic Model

Tips Learned from this Training

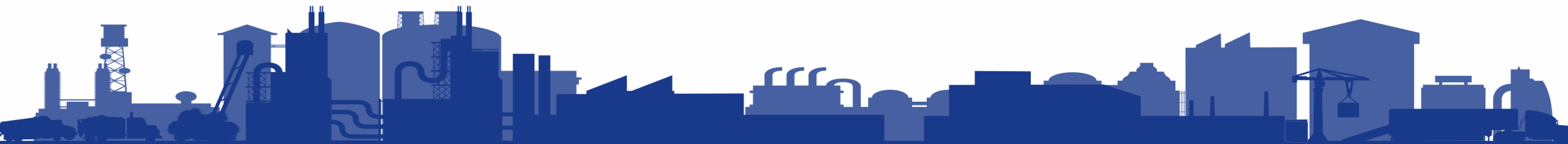
Next Steps or Action Items after the VINPLT

- What are your next steps to implement opportunities?
- What are you planning to do after the VINPLT?
- Lessons learned?

Questions and Answers



ENGAGING EMPLOYEES



*When people are financially invested,
they want a return.*

*When people are emotionally invested,
they want to contribute.*

**Simon Sinek,
leadership guru and
promoter of “The Golden Circle”**

An Engaged Workforce...

UNDERSTANDS the goals and objectives for energy management.

KNOWS their jobs impact energy performance.

Feels **EMPOWERED** to take steps.

Is **AWARE** of the process for collecting and vetting their energy ideas.

Is **RECOGNIZED** for their contributions.

SEM Alumni Employee Engagement Strategies



Key takeaways: Culture change within the water department played a critical role in helping the public works staff embrace energy management. Recommended operational changes also improved operating pressures, which resulted in fewer customer complaints.

SEM Alumni Employee Engagement Strategies



LESSONS LEARNED

- Staff bought in completely and quickly
- Questioning assumptions was crucial
- Surprised by how many energy saving ideas were generated
- Even with a small team, many projects were completed
- It didn't take a lot of time or money to get most projects implemented
- Energy saving projects were interesting and fun to work on



SEM Alumni Employee Engagement Strategies



Keep your team informed about successes (and failures)

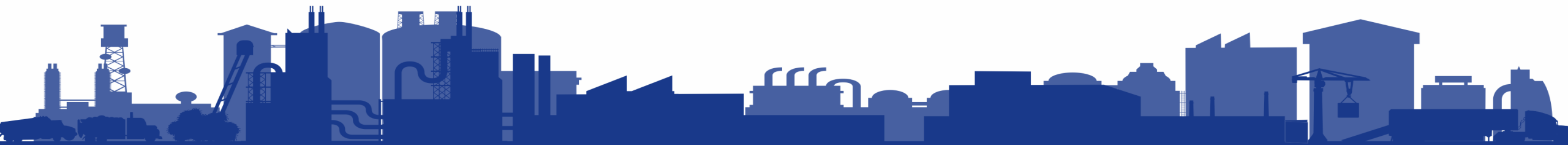
Communication is critical to maintaining momentum. Failures are okay and expected. Take small steps with a new measure so you can back out before an issue grows.

Team effort with operations, engineering, and management

All team members, including upper management, need to be involved and supportive. Ask for ideas from the entire staff.

Past Experience with Employee Engagement

ENERGY CALCULATIONS REVIEW



Pressure Reduction

Booster station pumped 30 MG in June to maintain 85 PSIG line pressure.

Energy Calc:

3.14 kWh x MG x Feet = energy consumption in a perfect world

MG*Feet

$$\frac{3.14 \text{ kWh}}{\text{MG*Feet}} * 30 \text{ MG} * 85 \text{ psi} * \frac{2.31 \text{ Feet}}{\text{psi}} = 18,500 \text{ kWh in a perfect June}$$

Pressure Reduction

Booster station pumped 30 MG in June to maintain 85 PSIG line pressure.

18,500 kWh in a perfect June

Wire-to-Water efficiency is the total efficiency stack, from the grid through the pump system to the material moved.

97% VFD x 94% motor x 85% pump = 77.5%

18,500 kWh = 24,000 kWh in June
0.775

What is the energy intensity?

24,000 kWh/30 MG = 800 kWh/MG

Pressure Reduction

Booster station pumped 30 MG in June to maintain **80** PSIG line pressure.

5 psi reduction * 24,000 kWh in June = 1400 kWh savings
85 psi

Leak repair

Energy intensity is 2,700 kWh/MG

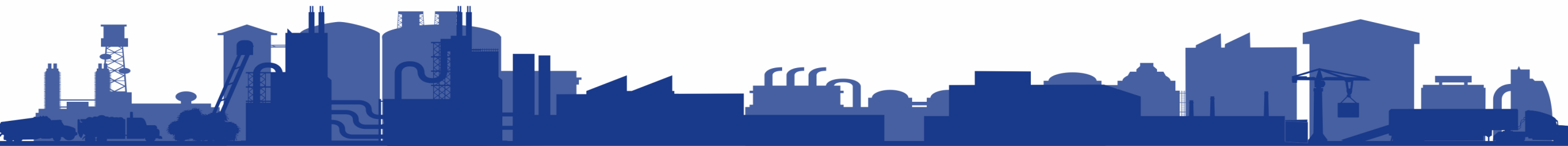
Leak repair saves 60 MG/year

$$\frac{2,700 \text{ kWh}}{\text{MG}} * \frac{60 \text{ MG}}{\text{year}} = \frac{162,000 \text{ kWh}}{\text{year}}$$

BREAK



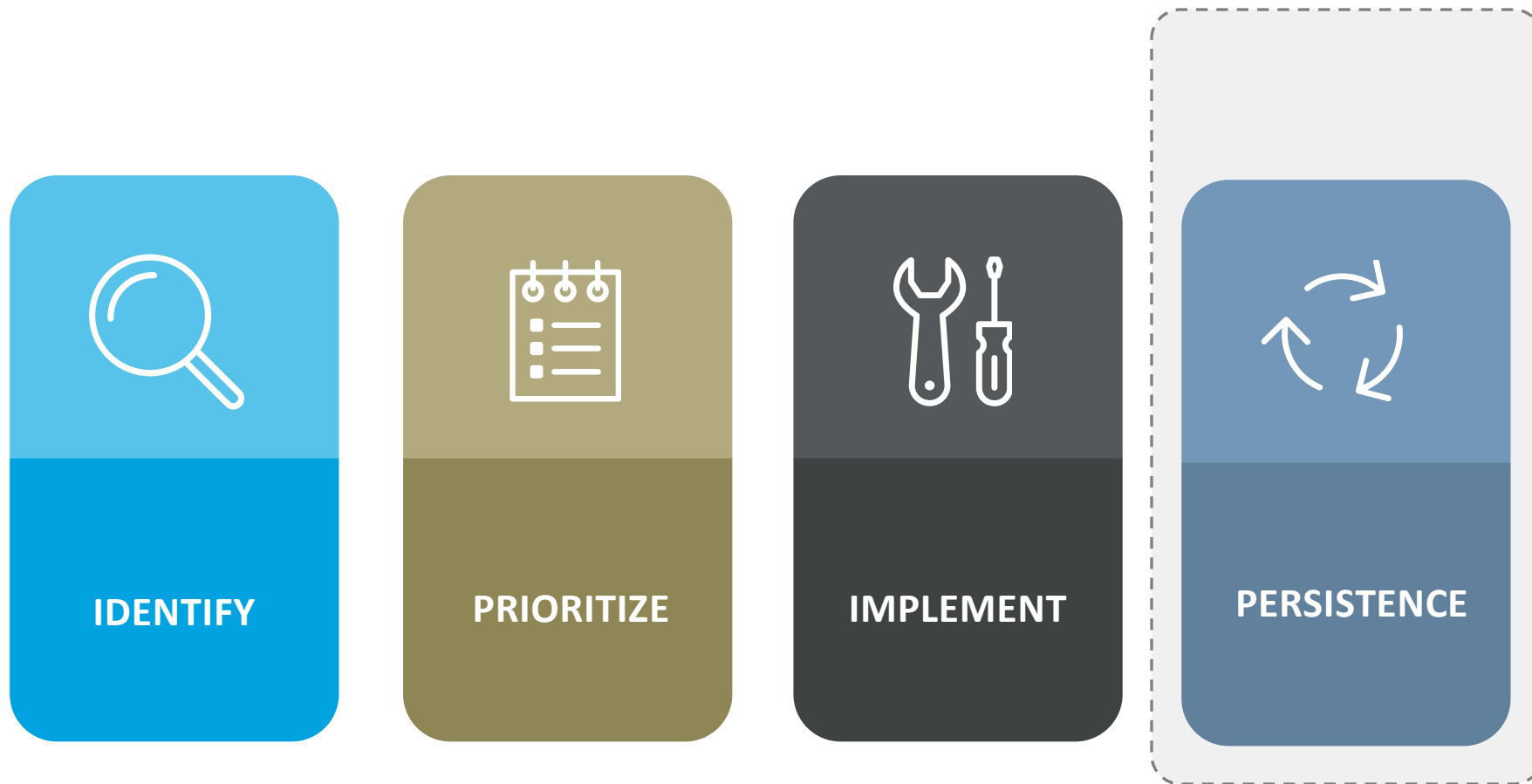
PERSISTENCE STRATEGIES



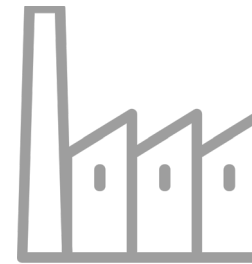
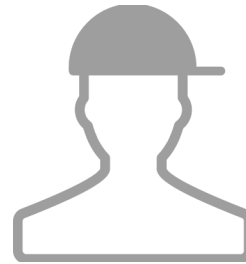
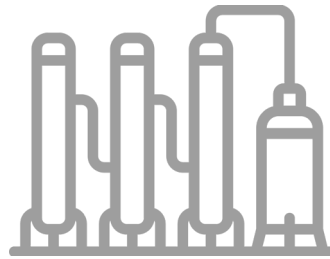
It's not just what you know, but how you practice what you know that determines how well the learning serves you later.

Peter C. Brown
Make It Stick

Energy Project Lifecycle



What could happen? Or has already happened?



New
Equipment

New
Operator

Change in
Requirements

Persistence Strategies

Source Selection

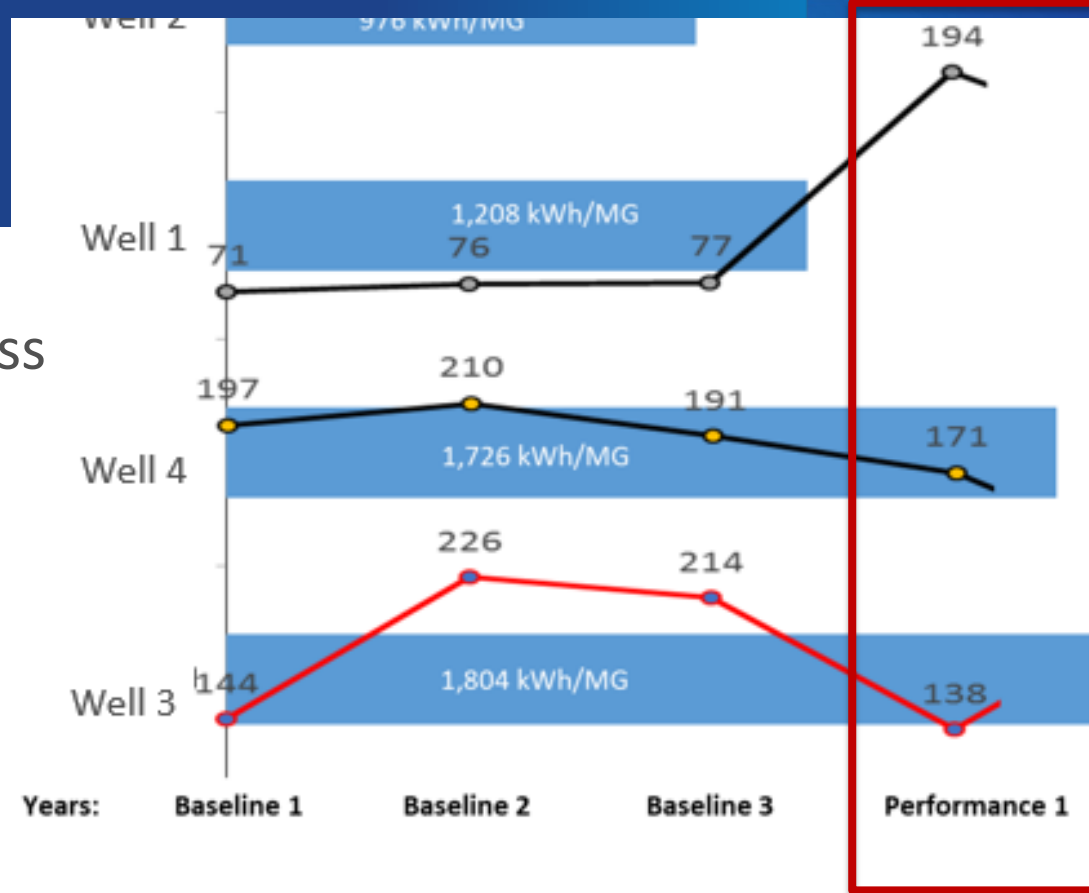
Energy savings from using Well 1 more and Well 3 less

- Reduced Well 3 by 76 MG
- Assume Well 1 produced extra 76 MG

$$\frac{1800 \text{ kWh}}{\text{MG}} - \frac{1200 \text{ kWh}}{\text{MG}} = \frac{600 \text{ kWh savings}}{\text{MG}}$$

$$\frac{600 \text{ kWh savings}}{\text{MG}} * \frac{76 \text{ MG}}{\text{MG}} = 45,600 \text{ kWh savings}$$

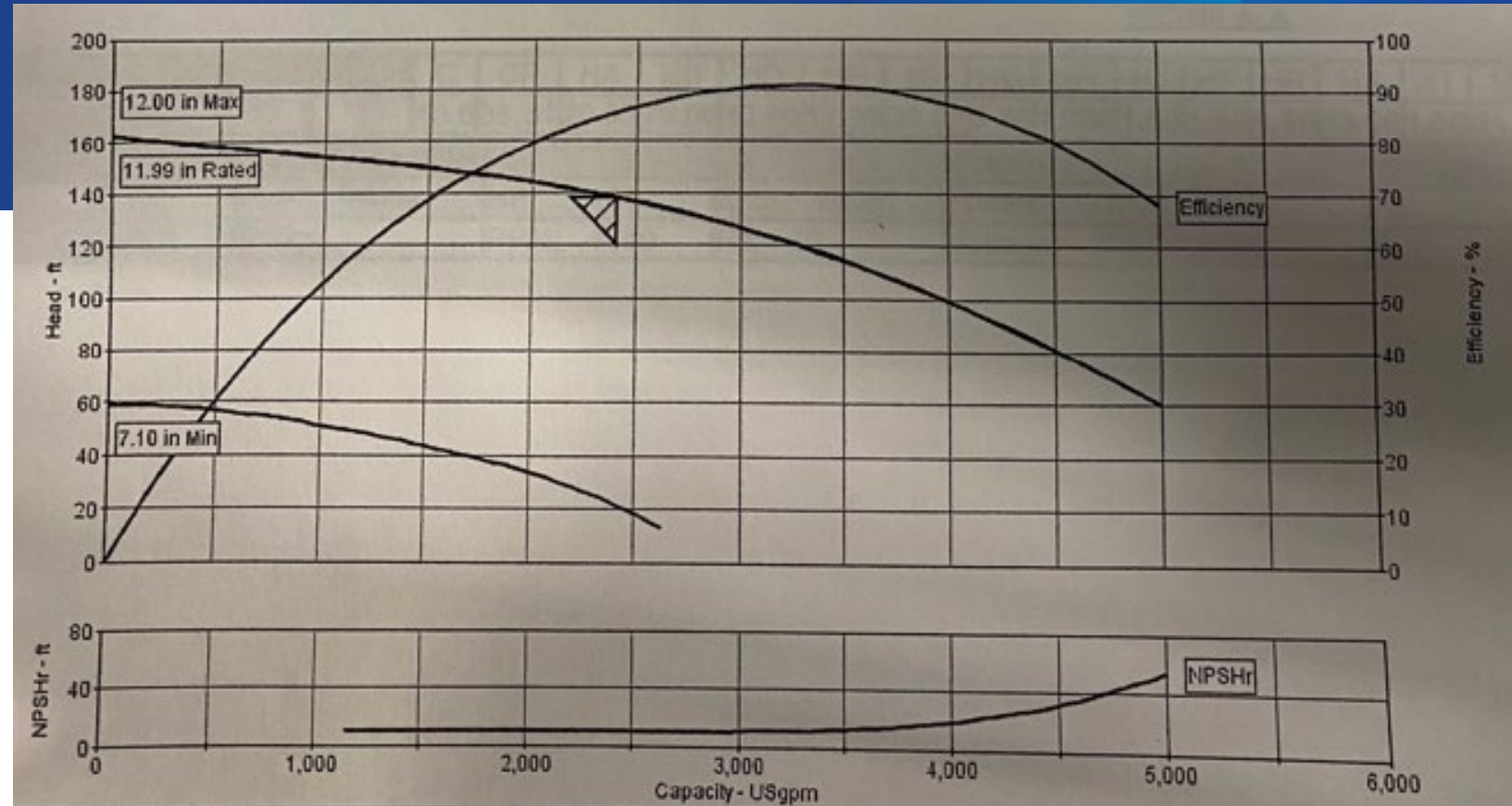
$$\frac{45,600 \text{ kWh}}{\text{year}} * \frac{\$0.05}{\text{kWh}} = \$2,280 \text{ in energy (kWh) savings}$$



Increase efficiency

$$BHP = \frac{Q * H}{3960 * \eta}$$

$$BHP = \frac{1340 * 77}{3960 * 0.75} = 35 \text{ hp}$$

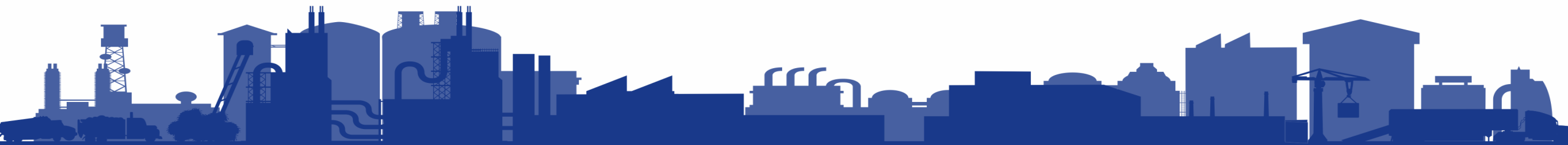


$$35 \text{ hp} * 0.75 \text{ kW/hp} / 0.93 / 0.97 * 5,000 \text{ hrs/year} = 145,000 \text{ kWh/yr}$$

$$145,000 \text{ kWh/yr} * 5\% = 7,250 \text{ kWh/year}$$

On your smart phone
Go to: <https://kahoot.it/>
Game PIN:

KAHOOT!



Takeaways

- Engage employees around energy savings
- Implement persistence strategies whenever you implement energy saving projects
- Use rough energy calculations to estimate savings
- Prepare to share next week

Questions
Comments
Discussion

SEE YOU TUESDAY!

aquafficiency®

Saving energy, one gallon at a time